

**Schedule 2  
FORM ECSRC – OR**

(Select One)

**QUARTERLY FINANCIAL REPORT** for the period ended September 30, 2018  
**Pursuant to Section 98(2) of the Securities Act, 2001**

**OR**

**TRANSITION REPORT**  
for the transition period from \_\_\_\_\_ to \_\_\_\_\_  
**Pursuant to Section 98(2) of the Securities Act, 2001**  
*(Applicable where there is a change in reporting issuer's financial year)*

Issuer Registration Number: DOMLEC30041975DM

DOMINICA ELECTRICITY SERVICES LIMITED

(Exact name of reporting issuer as specified in its charter)

DOMINICA

(Territory or jurisdiction of incorporation)

P.O. BOX 1593, 18 CASTLE STREET, ROSEAU, DOMINICA

(Address of principal executive Offices)

(Reporting issuer's:

Telephone number (including area code): (767) 255 6000

Fax number: (767) 448 5397

Email address: domlec@domlec.dm

N/A

(Former name, former address and former financial year, if changed since last report)

(Provide information stipulated in paragraphs 1 to 8 hereunder)

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report. \_\_\_\_\_

CLASS	NUMBER
Ordinary	10,417,328

**SIGNATURES**

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:

Bertilia McKenzie

Signature

Date

Name of Director:

Adler Hamlet

Signature

Date

Name of Chief Financial Officer:

Clyde Edwards

Signature

Date

Bertilia McKenzie  
October 30, 2018

Adler Hamlet  
OCTOBER 30 2018

Clyde Edwards (Ag)  
October 30, 2018

## **INFORMATION TO BE INCLUDED IN FORM ECSRC-OR**

### **1. Financial Statements**

Provide Financial Statements for the period being reported in accordance with International Accounting Standards. The format of the financial statements should be similar to those provided with the registration statement. Include the following:

- (a) Condensed Balance Sheet as of the end of the most recent financial year and just concluded reporting period.
- (b) Condensed Statement of Income for the just concluded reporting period and the corresponding period in the previous financial year along with interim three, six and nine months of the current financial year and corresponding period in the previous financial year.
- (c) Condensed Statement of Cash Flows for the just concluded reporting period and the corresponding period in the previous financial year along with the interim three, six and nine months of the current financial year and the corresponding period in the previous financial year.
- (d) By way of *Notes to Condensed Financial Statements*, provide explanation of items in the financial statements and indicate any deviations from generally accepted accounting practices.

### **2. Management's Discussion and Analysis of Financial Condition and Results of Operation.**

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the reporting period. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated. Discussion of material changes should be from the end of the preceding financial year to the date of the most recent interim report.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

1. The quality of earnings;
2. The likelihood that past performance is indicative of future performance; and
3. The issuer's general financial condition and outlook.

It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures

taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

### *General Discussion and Analysis of Financial Condition*

At September 30 2018, Domlec recorded a net loss before tax of EC\$6.05 million; whereas in the same period of 2017, the company recorded profit before tax of EC\$9.53 million. This decline in profits of EC\$15. 58 million was driven by the negative impact of Hurricane Maria on the company's operations.

Total revenue declined by EC\$30.36 million or 45.4%; moving from EC\$66.88 million in 2017 to EC\$36.52 million this quarter.

- Revenue from electricity sales decreased by EC\$24.42 million or 49.3% to EC\$25.12 million.
- Revenue from fuel surcharge also decreased by 33.1% from EC\$16.91 million in 2017 to EC\$11.31 million at the end of this quarter.

Total unit sales were 37.98 GWh at September 30, whereas in the same period of 2017 unit sales were 72.68 GWh, decreasing by 47.8%. Sales units from all sectors recorded significant decreases. The two largest sectors Domestic and Commercial recorded declines of 56.0% and 33.9% respectively. Sales from the other sectors declined as follows: 85.7% for Street lighting, 68.0% for

### Liquidity and Capital Resources

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.

- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

*Discussion of Liquidity and Capital Resources*

(a) Liquidity

At September 30, total receivables dropped in comparison to the same period last year. Trade receivables (excluding unbilled sales) stood at EC\$8.36 million compared to EC\$11.80 million in 2017. On September 18, 2017 the Company's operations were interrupted by the devastation of Hurricane Maria resulting in significant unpaid customer accounts as at September 2017.

Receivables within the Commercial sector represented the greater portion of collectibles, accounting for 41.1% of gross receivables, while Government debt represented 27.1% and the Domestic customers' debt of 21.2%.

Given the focus on restoration, the company continues on a strict debt management plan to effectively recover its outstanding debt. The company also monitors its liquidity requirements on a continuous basis to ensure it has sufficient cash to meet its short-term obligations.

(b) Capital Resources

The company has committed EC\$49.21 million during the period for acquiring fixed assets including the reconstruction of the electricity network Post Hurricane Maria. To date, EC\$48.80 million has been spent. These were funded from internally generated funds as well as external financing from our credit facility. The Company also utilized loan drawn downs from a USD\$15.8 million loan facility with the Caribbean Development Bank (CDB) to restore the transmission and distribution

## Off Balance Sheet Arrangements

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off-balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

No Off Balance Sheet Arrangements exist

## Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls.

### *Overview of Results of Operations*

At September 30, 97.0% of Domlec's pre-Hurricane Maria customer base had access to electricity with 70.0% connected to the grid. Assessment of the rate of reconnection and load growth continues. It is expected that the number of customers connected by year end will be increased. Sales revenue at the end of this quarter was lower than the same period in 2017 by 49.3% and 29.4% below budget.

Given the reduction in sales Post Hurricane Maria, management has implemented strict cost control measures in an effort to alleviate the negative impact on the bottom line. Thus, the company continues to pursue value for money in its operations by effectively managing spending on both operating and capital expenditure.

### 3. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

#### Financial Risk

The Company's activities expose it to a variety of financial risks: market risk (including foreign exchange, price risk, cash flow and interest rate risk, liquidity, credit risk and underinsurance risks). The Company's overall risk management policy is to minimise potential adverse effects on its financial performance and to optimise shareholders' value within an acceptable level of risk.

Risk management is carried out by the Company's management under direction from the Board of Directors.

The Company's exposure and approach to its key risks are as follows:

#### (a) Market risk

##### (i) Foreign currency risk

This is the potential adverse impact on the Company's earnings and economic value due to movements in exchange rates.

Foreign exchange risk arises when future commercial transactions or recognized assets or liabilities are denominated in a currency that is not the entity's functional currency. The Company trades internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States Dollar, Euros and the Great Britain Pound (GBP). The exchange rate of the Eastern Caribbean dollar (EC\$) and the United States dollar (US\$) has been formally pegged at EC\$ 2.7=US\$ 1.00 since July 1976.

Management has established a policy requiring the Company to manage its foreign exchange risk against their functional currency. To manage their foreign exchange risk arising from future commercial transaction and recognized assets and liabilities, the Company attempts to enter into transactions that are based largely in United States dollars.

The Company has not entered into forward exchange contracts to reduce its exposure to fluctuations in foreign currency exchange rates.

##### (ii) Price risk

#### 4. Legal Proceedings.

A legal proceeding need only be reported in the ECSRC – OR filed for the period in which it first became a reportable event and in subsequent interim reports in which there have been material developments. Subsequent Form ECSRC – OR filings in the same financial year in which a legal proceeding or a material development is reported should reference any previous reports in that year. Where proceedings have been terminated during the period covered by the report, provide similar information, including the date of termination and a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

THE EASTERN CARIBBEAN SUPREME COURT  
IN THE HIGH COURT OF JUSTICE  
COMMONWEALTH OF DOMINICA  
DOMHCV 52 OF 2016

BETWEEN:

Dominica Electricity Services Ltd.  
Applicant

AND

The Independent Regulatory Commission  
Respondent

An application for judicial review was filed in the High Court on December 30th 2015. The IRC filed a notice of objection to the application and the matter was last scheduled to be heard

#### 5. Changes in Securities and Use of Proceeds.

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

No securities held

(a) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:

- Offer opening date (provide explanation if different from date disclosed in the registration statement)

N/A

- Offer closing date (provide explanation if different from date disclosed in the registration statement)

N/A

- Name and address of underwriter(s)

N/A

- Amount of expenses incurred in connection with the offer

N/A

- Net proceeds of the issue and a schedule of its use

N/A

- Payments to associated persons and the purpose for such payments

N/A

(c) Report any working capital restrictions and other limitations upon the payment of dividends.

None

**6. Defaults upon Senior Securities.**

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

No senior securities held

- (b) If any material arrears in the payment of dividends have occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

None

**7. Submission of Matters to a Vote of Security Holders.**

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

None

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

NA

- (c) A brief description of each other matter voted upon at the meeting and a statement of the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

NA

- (d) A description of the terms of any settlement between the registrant and any other participant.

NA

- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

NA

**8. Other Information.**

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report (used to report material changes), with respect to which information is not otherwise called for by this form, provided that the material change occurred within seven days of the due date of the Form ECSRC-OR report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC – OR report.

None

## 1. Financial Statements

### Dominica Electricity Services Limited

#### UN-AUDITED BALANCE SHEET

AS AT SEPTEMBER 30, 2018

(expressed in Eastern Caribbean Dollars)

	September 2018	September 2017	December 2017
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	172,519,964	139,466,233	135,646,128
	<b>172,519,964</b>	139,466,233	135,646,128
<b>Current assets</b>			
Cash and cash equivalents	(2,559,056)	9,899,350	11,374,587
Trade and other receivables	15,456,427	20,888,245	13,525,019
Inventories	23,269,943	13,516,694	11,946,513
Corporate tax recovery	1,233,056	-	1,233,057
	<b>37,400,369</b>	44,304,288	38,079,176
	<b>209,920,335</b>	183,770,521	173,725,304
<b>Equity</b>			
Share capital	10,417,328	10,417,328	10,417,328
Retained earnings	76,005,854	97,047,673	80,542,803
	<b>86,423,182</b>	107,465,001	90,960,131
<b>Non-current liabilities</b>			
Borrowings	58,484,077	20,799,780	30,151,149
Customers' deposit	3,687,751	3,736,761	3,701,273
Demand promissory note	-	-	2,716,900
Deferred credit	11,354,837	12,437,058	11,241,237
Deferred tax liability	15,730,006	20,157,426	17,242,323
Capital Grant	-	19,949	-
	<b>89,256,671</b>	57,150,973	65,052,882
<b>Current liabilities</b>			
Trade and other payables	20,205,502	17,074,227	10,821,311
Due to related party	5,968,426	78,136	1,232,983
Corporation tax	-	578,318	-
Current portion of borrowings	8,066,554	1,423,866	5,657,997
	<b>34,240,481</b>	19,154,547	17,712,291
	<b>209,920,335</b>	183,770,521	173,725,304

## Dominica Electricity Services Limited

### UN-AUDITED STATEMENT OF INCOME

FOR THE QUARTER ENDED SEPTEMBER 30, 2018

(expressed in Eastern Caribbean dollars)

	September 2018 \$	September 2017 \$	December 2017 \$
<b>Revenue</b>			
Energy sales	<b>36,518,163</b>	66,881,430	72,532,565
<b>Operating Expenses</b>			
Fuel	<b>12,952,705</b>	21,814,156	24,797,980
Generation	<b>3,745,469</b>	7,077,094	8,520,317
General	<b>8,224,065</b>	8,814,418	15,158,079
Distribution	<b>4,796,943</b>	7,409,996	9,081,525
Insurance	<b>1,446,190</b>	2,590,674	1,825,031
Depreciation	<b>10,140,012</b>	9,125,904	11,225,930
	<b>41,305,382</b>	56,832,242	70,608,862
<b>Operating income</b>	<b>(4,787,219)</b>	10,049,188	1,923,703
Finance and other income	<b>458,711</b>	475,272	1,171,717
Finance and other costs	<b>(1,720,757)</b>	(990,907)	(14,793,215)
<b>Income before taxation</b>	<b>(6,049,266)</b>	9,533,553	(11,697,795)
Taxation	<b>1,512,317</b>	(2,383,388)	2,343,090
<b>Net income being comprehensive income for the year</b>	<b>(4,536,949)</b>	7,150,165	(9,354,705)
<b>Basic and diluted earnings per share (cents)</b>	<b>(0.44)</b>	0.69	(0.90)

## DOMINICA ELECTRICITY SERVICES LIMITED

### UN-AUDITED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY

FOR THE QUARTER ENDED SEPTEMBER 30, 2018

(expressed in Eastern Caribbean Dollars)

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Share capital	September 2018	September 2017	December 2017
Ordinary shares, beginning and end of period	10,417,328	10,417,328	10,417,328
<b>Retained earnings</b>			
At beginning of period	80,542,803	93,022,706	93,022,706
Net income/(loss) for the period	(4,536,949)	7,150,165	(9,354,705)
Ordinary dividends (declared)		(3,125,198)	(3,125,198)
At end of period	76,005,854	97,047,673	80,542,803
Shareholders' equity, end of period	86,423,182	107,465,001	90,960,131

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## Dominica Electricity Services Limited

### UN-AUDITED STATEMENT OF CASH FLOW

FOR THE QUARTER ENDED SEPTEMBER 30, 2018

(expressed in Eastern Caribbean Dollars)

	September 2018 \$	September 2017	December 2017
<b>Cash flows from operating activities</b>			
Net income/(loss) before tax	(6,049,266)	9,533,553	(11,697,795)
Adjustments for:			
Depreciation	10,140,012	9,125,904	11,225,930
Loss/(Gain) on foreign exchange	75,210	1,383	(22,159)
Loss/(Gain) on disposal of property, plant and	37,372	7,610	13,421,632
Provision for inventory obsolescence	233,434	112,500	739,042
Finance costs	1,683,385	983,297	1,371,583
Amortization of deferred revenue	(383,501)	(373,538)	(629,342)
Amortization of capital grants	-	(100,351)	(120,299)
Net change in provision for other liabilities and charges	(966,020)	2,479,798	1,382,364
Operating income before working capital changes	4,770,626	21,770,157	15,670,956
Decrease/(increase) in receivables and prepayments	(1,931,407)	(8,073,049)	(709,824)
Decrease/(increase) in inventories	(11,556,864)	(4,193,196)	(3,249,558)
Increase/(decrease) in accounts payable and accruals	8,925,381	2,051,661	(441,514)
Increase in due from related party	4,735,443	2,562,276	3,795,259
Cash generated from operations	4,943,179	14,117,849	15,065,319
Finance cost paid	(328,828)	(983,297)	(1,371,583)
Income tax paid	-	(2,279,206)	(2,279,206)
Net cash from operating activities	4,614,351	10,855,346	11,414,530
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	(48,801,102)	(10,473,610)	(22,167,552)
Proceeds on disposal of property, plant and equipment	1,749,883	-	-
Net cash used in investing activities	(47,051,220)	(10,473,610)	(22,167,552)
<b>Cash flows from financing activities</b>			
Proceeds from borrowings	28,669,899	-	13,585,500
Dividends paid	-	(3,125,198)	(3,125,198)
Repayment of borrowings	(645,315)	(4,163,852)	(4,163,852)
Customers' contribution	492,164	3,026,423	2,086,406
Customers' deposits	(13,522)	36,165	677
Net cash generated from/(used in) financing activities	28,503,226	(4,226,462)	8,383,533
Net increase/(decrease) in cash and cash equivalents	(13,933,643)	(3,844,727)	(2,369,490)
Cash and cash equivalents, beginning of period	11,374,587	13,744,077	13,744,077
Cash and cash equivalents, end of period	(2,559,056)	9,899,350	11,374,587

## **General Information**

Dominica Electricity Services Limited (the Company), was incorporated as a public limited liability company on April 30, 1975 and is domiciled in the Commonwealth of Dominica. The Company operates in a fully liberalised sector under the Electricity Supply Act of 2006. Under the Act, an Independent Regulatory Commission (the commission) is vested with broad regulatory oversight over all aspects of the energy sector. The Company's operations are regulated by the Commission. The principle activity of the Company includes the generation, distribution and transmission of electricity.

The Company is listed on the Eastern Caribbean Stock Exchange and falls under the jurisdiction of the Eastern Caribbean Regulatory Commission.

Dominica Power Holding Limited, a subsidiary of Emera (Caribbean) Incorporated, owns 52% of the ordinary share capital of the Company. The ultimate parent of the Company is Emera Inc., an energy and services company registered in Canada.

The Dominica Social Security owns 21% of the ordinary share capital, while 27% is held by the general public.

The registered office and principal place of business of the Company is located at 18 Castle Street, Roseau, Commonwealth of Dominica.

## **Basis of preparation**

The Interim financial statements of Dominica Electricity Services Limited have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and under the historical cost convention.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are significant to the financial statements are the same as those disclosed in Note 4 of the Financial Statement as at and for the year ended December 31, 2017.